FSC-125-B

ROU Brief - 8/6/97

For: AVP/RSM/RBM/ROM/KAM/AM/DM/RM/AE/MC/PC/PRC/SC

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➡ *ROU Brief Contents*

(Contacts: Dick Luongo, #6110 Carla Davis, #7631)

Microsoft Word document "contents.doc" previously filed on "G:/sales/brief" now located on Netscape-RJR Pubs on the Intranet. Document contains all subjects on ROU Briefs dating back to June 1995. Document can now be accessed by clicking on "Sales/ROU Brief Contents."

➡ *Sales Rep Supplies*

(Contact: Linda Haynes, #2234)

- Last several productions of Form 4050, Bi-Weekly Expense Report (item #190269) have been printed with an incorrect bar-code, making micro-filming of reports labor intensive. Corrected forms delivered to warehouse (GATX) on 8/7/97. Please limit initial reorders to 1 SKU (20 per pack) per person to ensure everyone receives revised forms.

- Effective with **Bi-Weekly Period Ending August 24,** you **must** begin using corrected form (revision date of 7/97). **All other supplies of this form should be destroyed immediately.**

➡ *SIS 'M70 Report Format' Report Enhancement*

(Contact: Chris Minner, #1642)

- Report Formatting located in SIS Master List function M70 has been enhanced for local indicators.

- Specific local indicators will be displayed for selection along with abbreviation '(LI)' and reported based upon sales geography selected on 'M01' Master List Selection screen. Local indicators will not be displayed properly for area and national report selections since local indicators are established by region.

- Effective Date: Monday, August 11, 1997

➡ *Elimination of MSA Data in Business Information*

(Contact: Stephanie Fields, #7742)

- Reminder: MSA portion of Business Information - SIS will be eliminated effective August 11, 1997. MSA data available through Mercury (refer to FSC-123-B).

Sales		Retail	
1221		1222	
1222		1223	
1223		1226	
1224		1229	
1225		ROM	
1226		PC	SC
1229		MC	PA
1240			
1244		RSM	RBM

JB

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